# EXHIBIT TO PETITION

# CASH FLOW STATEMENT

# Dickey's Barbecue Pit

## Profit and Loss

January 1 - December 1, 2021

| | TOTAL |
|---|---|
| Income | |
| 4000 Sales | |
| 4100 Non Catering Sales | 4,572,632.04 |
| 4200 Catering Sales | 383,376.27 |
| **Total 4000 Sales** | **4,956,008.31** |
| Sales of Product Income | 2,864.80 |
| Unapplied Cash Payment Income | 3,177.32 |
| **Total Income** | **$4,962,050.43** |
| Cost of Goods Sold | |
| 5000 Cost of Goods Sold | |
| 5100 Meat | 1,071,844.55 |
| 5200 Grocery | 656,335.31 |
| 5205 Produce | 47,336.83 |
| 5300 Beverage | 10,400.35 |
| 5400 Paper | 293,901.19 |
| 5500 Catering Supplies | 376.65 |
| 5600 Wood | 23,932.43 |
| **Total 5000 Cost of Goods Sold** | **2,104,127.31** |
| **Total Cost of Goods Sold** | **$2,104,127.31** |
| GROSS PROFIT | **$2,857,923.12** |
| Expenses | |
| 6000 Payroll Labor Expenses | 8,741.43 |
| 6015 Management Salary | 158,934.36 |
| 6025 Salaries and Wages | 1,582,590.98 |
| 6026 Payroll Expense | 76,273.33 |
| 6100 Overtime | 10,915.72 |
| 6125 Contractor Payment | 38,300.84 |
| 6225 Correction Payment | 4,484.01 |
| 6275 Reimbursements | 708.15 |
| **Total 6000 Payroll Labor Expenses** | **1,880,948.82** |
| 6300 Employer Taxes | 163,299.21 |
| 6320 Worker’s Compensation | 1,605.00 |
| 6325 Payroll Processing Fees | 4,521.03 |
| 7000 Franchise Fees | 5,000.00 |
| 7025 Marketing | 53,600.06 |
| 7050 Royalty Expense | 65,155.80 |
| 7060 Training Expenses | 840.00 |
| **Total 7000 Franchise Fees** | **124,595.86** |

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January 1 - December 1, 2021

| | TOTAL |
|---|---|
| 7200 Advertising & Marketing | 8,588.45 |
| 7205 Digital Signage | 1,776.60 |
| **Total 7200 Advertising & Marketing** | **10,365.05** |
| 7300 Rent & Lease | 539,994.31 |
| 7400 Utilities | 1,424.70 |
| 7410 Water | 4,309.20 |
| 7420 Gas/CO2 | 37,528.12 |
| 7430 Electricity | 34,321.20 |
| 7440 Phone | 16,062.22 |
| 7445 Cable/Internet | 3,194.26 |
| 7450 Alarm & Security | 22,230.55 |
| **Total 7400 Utilities** | **119,070.25** |
| 7500 Other Business Expenses | |
| 7505 Knife Sharpening | 7,040.19 |
| 7506 Window Cleaning | 2,514.69 |
| **Total 7500 Other Business Expenses** | **9,554.88** |
| 7800 Repairs & Maintenance | 15,408.69 |
| 7810 Plumbing | 7,362.00 |
| 7811 Pest Control | 5,336.65 |
| 7812 Landscaping & Lawn Services | 850.00 |
| 7813 Janitorial / Cleaning | 15,923.23 |
| 7814 Hood Cleaning | 7,444.22 |
| 7815 Grease Trap Service | 1,650.00 |
| 7816 General Repairs | 23,738.81 |
| 7817 Equipment/ Machine | 12,097.64 |
| 7819 HVAC | 16,012.63 |
| **Total 7800 Repairs & Maintenance** | **105,823.87** |
| 7820 Automobile | 453.08 |
| 7850 Dues & Subscriptions | 1,254.68 |
| 7860 Licenses & Fees | 16,257.43 |
| 7900 Insurance | 14,109.77 |
| 7950 Office Supplies & Software | 92,281.61 |
| 7955 Equipment & Supplies | 65,597.75 |
| 8000 Ask My Accountant | -145,986.32 |
| 8010 Travel | 12,096.59 |
| 8015 Meals & Entertainment | 720.08 |
| 8100 Bank Charges & Fees | 3,746.12 |
| 8110 Credit Card Fees | 42,017.37 |
| 8112 Merchant Services | 6,336.43 |
| 8115 Bank Fees | 18,560.05 |

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January 1 - December 1, 2021

| | TOTAL |
|---|---|
| 8120 3PV Fees | 246,115.86 |
| **Total 8100 Bank Charges & Fees** | **316,775.83** |
| 8150 Cash Over / Under | -31,041.72 |
| 8200 Equipment Rental | 3,559.34 |
| 8201 Ice Machine Rental | 7,768.86 |
| **Total 8200 Equipment Rental** | **11,328.20** |
| 8400 Uniforms | 3,193.46 |
| 8580 Property Taxes | 7,435.42 |
| 8650 Trash / Waste Removal | 12,819.98 |
| 8830 Miscellaneous Expense | 13,039.83 |
| 8835 Delivery | 1,148.97 |
| 8850 Legal & Professional Services | |
| 8851 Legal | 8,410.53 |
| 8852 Consulting | 11,144.39 |
| 8853 Accounting | 40,159.28 |
| **Total 8850 Legal & Professional Services** | **59,714.20** |
| 8920 Line Service | 24,164.67 |
| 8930 Outside Services | 8,173.03 |
| 8950 Reimbursable Expenses | 2,006.96 |
| 8960 Charitable Contributions | 102.30 |
| Electricityc | 5,454.15 |
| QuickBooks Payments Fees | 41.96 |
| Unapplied Cash Bill Payment Expense | 4,454.44 |
| Uncategorized Expense | 7,135.96 |
| **Total Expenses** | **$3,462,510.59** |
| NET OPERATING INCOME | **$ -604,587.47** |
| Other Income | |
| 9000 Interest Income | 2.49 |
| 9100 Other Miscellaneous Income | 272,939.19 |
| **Total Other Income** | **$272,941.68** |
| Other Expenses | |
| 9200 Interest Expense | 311,630.19 |
| **Total Other Expenses** | **$311,630.19** |
| NET OTHER INCOME | **$ -38,688.51** |
| NET INCOME | **$ -643,275.98** |